



***Auramarine After Sales  
will keep your fleet competitive,  
energy efficient and up to date.***

# Auramarine After Sales – From basic support to life cycle optimization

Auramarine has superior experience in fuel systems and our mission is to ensure faultless operation of your fleet. The After Sales division of Auramarine keeps you up to date with new retrofit and modernization products, helps you maintain your competitiveness, and gives boost to your business.

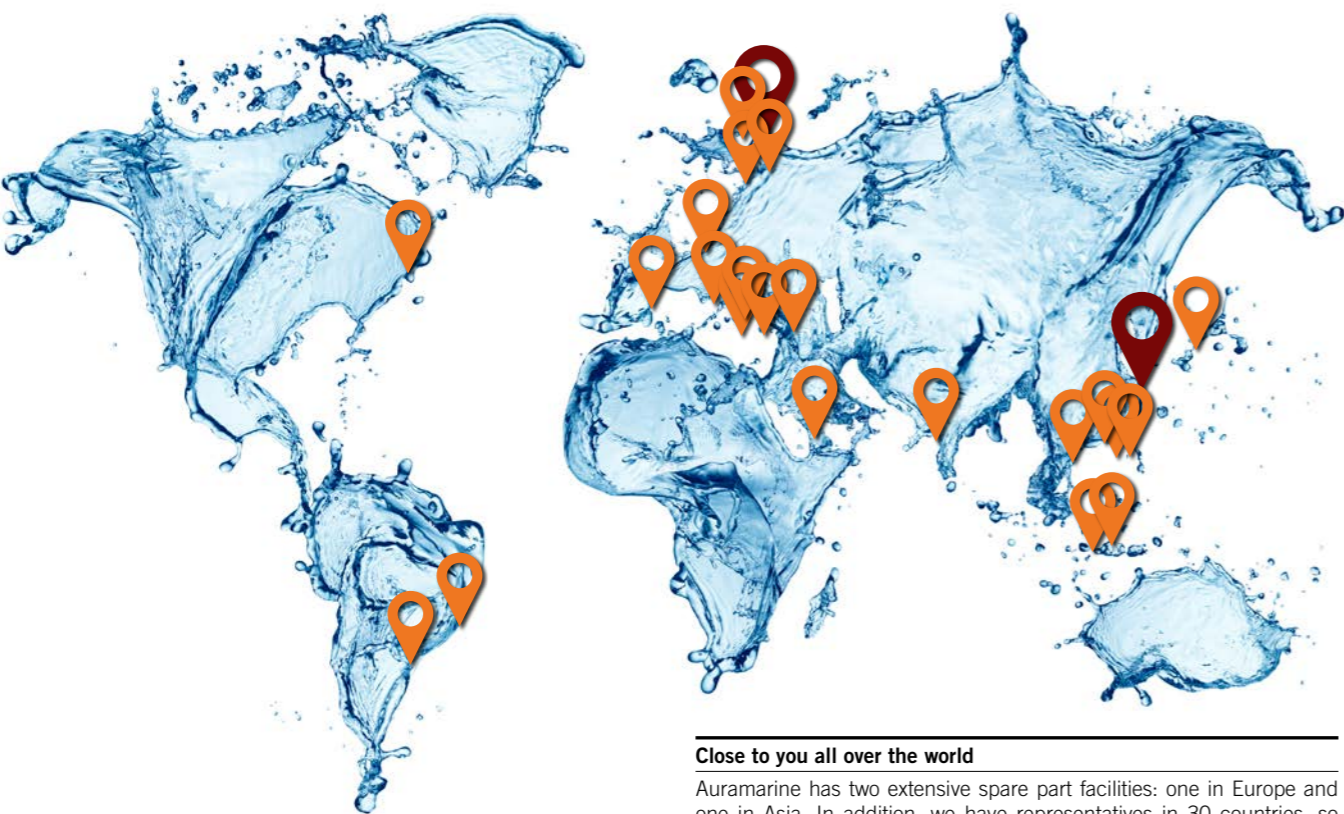
Auramarine After Sales is much more than just a quick spare parts supplier. Our mission is to bring in new cost and energy saving solutions for our customers and solve challenges in competitive business situations with them.

**Auramarine After Sales services range from**

- basic support to unit installation
- spare part sales with short delivery time worldwide
- unit commissioning and field maintenance
- performance optimization
- component and unit design upgrades
- fuel cooling systems and Marine Gas Oil conversions

**We help you reduce your operating costs**

Besides the conventional spare part sales, we can offer you e.g. high performance fuel consumption monitoring systems which will help vessels reduce their actual operating costs. We can also offer you inclusive modernization packages for fuel booster's viscosity measurement and control systems which can improve and ensure more accurately controlled combustion cycles in your engines. All in all, Auramarine After Sales can effectively update your auxiliary systems to the level of the newest and most modern units with higher reliability, better engine performance and lower fuel consumption.



**Close to you all over the world**  
 Auramarine has two extensive spare part facilities: one in Europe and one in Asia. In addition, we have representatives in 30 countries, so customer support and service is always nearby. If necessary, we can also send a mechanic to carry out maintenance duties anywhere in the world at a very short notice.

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**Services that will keep you competitive**

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**Proactive maintenance**

Auramarine offers its customers spare part packages for proactive maintenance. For example, we can supply you with all spare parts and packings required in annual maintenance.

**Yearly maintenance package**

We offer packages that may be used to replace wear parts at regular intervals and on time, which secures the functionality and the original condition of the system year after year. One/two year packages are available.

**Modernization package**

Auramarine's fuel supply units are renowned for their durability and long life. You may order either separate spare parts or use upgrading packages to upgrade the features of the old machinery to the level of new, more

developed systems. The upgrading packages may be used to increase, for example, the reliability, fuel economy and environmental friendliness.

**Separate spare parts**

You may also order separate spare parts with our spare part order form. We guarantee that the delivered parts are original Auramarine spare parts. They are guaranteed to fit your equipment and perform as required.

**Training**

Auramarine service trainings make sure that the personnel in the engine room are familiar with the equipment features and use them correctly, and that the proactive maintenance is carried out at the right time.

**Full spare part support worldwide 24/7**

Auramarine spare parts, After Sales services and technical support are globally available for all your installations through our global Auramarine After Sales organization. Your personnel can easily contact our technical sales engineers with either spare part inquiries or other kinds of operational and technical orientated questions. With the help of our two spare parts facilities and 30 representatives worldwide we have a full range of original Auramarine Spare Parts available for your equipment with a short delivery time.

**The finest ships in the world trust Auramarine auxiliary units**

The world's leading auxiliary unit manufacturer's products can be found on every continent and on all seven seas; from luxury cruisers to cargo vessels all around the world. Auramarine products are chosen by the world's leading shipyards, engine manufacturers and ship owners.

**The secret behind Auramarine's succes is that we are good listeners**

There are simple reasons behind Auramarine's success. The most important of these is the ability to listen to customer needs and the expertise to build first-rate and reliable systems to meet these needs.

Fast deliveries, good service, and a reliable and fast spare part service have ensured uninterrupted business for our customers.

Good planning and modular solutions also work to the customer's benefit. What we deliver also works. Auramarine products are guaranteed to work at the most demanding conditions in the world.

Auramarine products are chosen by the world's leading shipyards, engine manufacturers and ship owners.



**Auramarine – Number one expertise on the seven seas.** Auramarine has been the world's leading manufacturer of fuel oil supply systems for over 30 years. We have wide-ranging experience in liquid flows, and this craftsmanship is also utilized in the design and manufacture of cooling water and lubrication oil units. With over 12,000 skid mounted auxiliary units, Auramarine has superior experience in fuel systems.



96/28 / 11.2015



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#### 24/7

In case of emergency, call our Emergency service number. It is open 24 h a day. Dial +358 20 486 6003.

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#### Service center contact:

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#### Certified quality

The high quality of Auramarine operations is guaranteed by ISO 9001, ISO 14001 and ISO 3834-2 certificates.



#### Auramarine HFO (Heavy Fuel Oil supply units)

HFO unit series with easy accessibility and service meets the increasing demand to minimize the required space for other purposes than passengers or cargo.



#### Auramarine MGO (Marine Gas Oil handling unit)

Auramarine offers fast and reliable solutions when a switch to low sulphur fuel is needed. The unit works seamlessly with the AMB and all other HFO units.



#### Auramarine After Sales

Auramarine's primary task is to ensure the continuous and faultless operation of your ships. This is why our After Sales service is available 24/7. Moreover, we have a global dealer and agent network. Under normal conditions, the required help or spare part is dispatched within 24 hours and delivered to the ship in 2 to 3 days.

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